



NOTICE OF MEETING YAMBA BOWLING AND RECREATION CLUB LTD Trading as Bowlo Sports and Leisure Yamba

ACN: 000 956 436 Registered Office – 140954 44 Wooli St, Yamba NSW 2464

Notice is hereby given that the 52nd Annual General Meeting of the Yamba Bowling and Recreation Club Ltd t/as Bowlo Sports and Leisure Yamba will be held at the Clubhouse, 44 Wooli St, Yamba on Sunday 15th October, 2023 commencing at 9:30am.

BUSINESS

- 1. Apologies
- 2. To confirm the minutes of the 51st Annual General Meeting held Sunday 16th October, 2022
- 3. To receive, consider and adopt the President's, Director's, Chief Executive Officer's reports and Bowls Coordinator's reports.
- 4. To receive and consider the Income Statement, Statement of recognised Income, Statement of financial position, Statement of cash flows, notes to the accounts and Auditor's report.
- 5. To receive the results of election of Officers and Committees
- 6. To approve the past practice of providing benefits for Directors and Members as outlined in Ordinary Resolutions 1 and 2.
- 7. To consider, and if thought fit, approve Life Membership to the club for lan Lauder
- 8. General Business

Notes to Members:

A reasonable opportunity will be provided to members during the meeting to ask questions about or make comments on the management of the club. Members who have questions of a detailed financial nature must submit the question in writing to the Auditor by no later than Monday, 9th October. The submission should be addressed to Cutcher & Neale Assurance, PO Box 694, Newcastle NSW 2300. Any questions received will be addressed at the Annual General Meeting.

Voting

Ordinary Bowling, Life, Ordinary Non-Bowling and Social members who are registered members of the club as at 6:00PM, Tuesday 26th September 2023 will be entitled to one (1) vote in person at the Annual General Meeting by either a show of hands or by poll. However, only Ordinary Bowling and Life Members are eligible to vote on any Special Resolution that aims to alter, amend or add to the Club's Constitution.

Voting for Directors is held at the club at the times and dates listed below. Ordinary Bowling, Life, Ordinary Non-Bowling and Social members (with the exception of staff members) are eligible to vote in Board elections.

ABN: 16 000 956 436

Voting Times

| 4:00 pm - 6:00 pm | Friday | 06^{th} | October |
|--------------------|-----------|------------------|---------|
| 4:00 pm – 6:00 pm | Saturday | 07^{th} | October |
| 4:00 pm - 6:00 pm | Sunday | 08^{th} | October |
| 12:00pm – 2:00 pm | Monday | 09^{th} | October |
| 12:00pm – 2:00 pm | Tuesday | 10 th | October |
| 4:00 pm - 6:00 pm | Wednesday | 11 th | October |
| 12:00pm -2:00 pm | Thursday | 12 th | October |
| 4:00 pm - 6:00 pm | Friday | 13 th | October |
| 10:00am - 12:00 pm | Saturday | 14 th | October |

Proxies

Under Part 111, Section 30 (1) (d) of the Registered Clubs Act (1976) – A person shall not, as the proxy of another person, attend and vote at any General Meeting of the club.

By Order of the Board,

P. Boughton B. Ed, MBA. ACCM.

Chief Executive Officer

29th August, 2023



LIST OF OFFICE BEARERS 2022 to 2023

President

I Lauder

Vice Presidents

R. Clay, A. Turnbull (resigned 9/5/23)

Directors

V. Miller, P. Conley, K. Mason, K. Smith, C. Mazoudier, D. Atkinson

Chief Executive Officer

P. Boughton

Operations Manager

S. Seymour

Bowls Coordinator

P. Forrester G. Dickson

Bowls Social Selectors

S. Butler, S Farrar, P. Lozelle, D. Atkinson, P. Maddison S. Lindsay, L. Duncan, J. Abbott, K. Mason

Pennant Selectors

P. Forrester, M. Wood, S. Jackson, W. Ballantyne, H. Atkinson,

Official Umpires

A. Abbott R. Ballantyne W. Ballantyne R. McPherson B. Backshall K. Mason J. Coulter M. Jenner N. Hillyard G. Fifield M. Bilton P. Roberts M. Wood

Official Coaches

T. Bardsley P. Forrester J. Abbott B. R. Ballantyne I. Parker

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NOTICE OF ORDINARY RESOLUTIONS FOR ANNUAL GENERAL MEETING

Ordinary Resolution 1

That pursuant to the Registered Clubs Act, the members hereby approve that each of the Directors are to be entitled to the following benefits over the next twelve (12) months and the members acknowledge that these benefits are not available to Members generally, but only those who are Directors of the club:

- (i) Directors are to be reimbursed for any reasonable out-of-pocket expenses incurred during the course of acting for and on behalf of the club
- (ii) The reasonable cost of Directors for meals and or drinks covering Board Meeting attendance and associated activities
- (iii) The reasonable cost of travel, accommodation and meals for Directors attending seminars, lectures, trade displays, organised study tours, fact finding tours, ClubsNSW events, Club Manager Association events and other similar events as may be determined by the Board from time to time.
- (iv) Attendance at functions with spouses where appropriate and required to represent the club
- (v) Reasonable expenses incurred by Directors in relation to other such duties including entertainment of special guests to the club and other promotional activities performed by Directors subject to prior Board approval.
- (vi) That should the Board resolve that a uniform is required for Directors, the uniform shall be provided at the club's expense.
- (vii) The provision of a dedicated car parking space reserved for the use of Directors, Vice Presidents and President.
- (viii) The provision of an iPad for each Director for the purpose of conducting the business of the club including research and preparation for paperless Board meetings. Such iPad remain the property of the club.

Ordinary Resolution 2

(i) President

(a) That the members hereby approve the payment of the following honorariums to Officers of the club for service as Officers of the club until the Annual General Meeting in 2024:

| (ii) | Vice President | \$2,025 | |
|-------|-------------------------------|-------------------------|-------|
| (iii) | Director | \$1,349 | |
| (iv) | Social Selectors, Men's Bowls | Representative, Women's | |
| | Administrator, Women's Match | n Coordinator. | \$809 |
| (v) | Social Events Representative, | Bowler's Development | |
| | Representatives | | \$424 |

Representatives \$424
(vi) Pennant Selectors, Umpires Coordinator \$265
(vii) Bowls Coaching Services \$2,450

\$6,072

(b) Such honorariums to be paid monthly or such other instalments as the club and each Officer may agree from time to time.



(c) If any officer holds office for part of the term, the honorarium shall be paid on a pro rata basis.

Notes to Members on Ordinary Resolutions

- 1. The Ordinary Resolution is to have the members approve honorariums for the Officers of the Club for duties performed by them until the next Annual General Meeting.
- 2. The honorariums will be paid on a pro rata basis which means that if an Officer only holds office for part of the year, that officer will only receive part of the honorarium.
- 3. All Honorariums have increased on last year by CPI (All Groups June Qtr. 2022 to June Qtr. 2023 6%).
- 4. The honorarium referred to in 2 (a)(iv) to 2 (a)(vii) is for positions to assist in the organisation and promotion of bowls, but provided they are not entitled to any other honorariums and the pro rata amount is paid per attendance.
- 5. The honorarium referred to in 2(a)(vi) is the maximum payable for Bowls Coaching services irrespective of the number of coaches providing the service.
- 6. To be passed, the Ordinary Resolutions must receive votes from not less than a majority of those members being eligible to do so in person on the Ordinary Resolution at the meeting.

By order of the Board

Phil Boughton

Chief Executive Officer

ABN: 16 000 956 436

PRESIDENT'S REPORT

It is a pleasure to present my President's Report for Yamba Bowling & Recreation Club Ltd., trading as Bowlo Sports and Leisure Yamba for financial year ending 2023.

I'm pleased to report that the Club has been performing at an exceptionally high level for this past financial year. It is pleasing to announce a net profit, \$1,916,746. The result is due to excellent work from our CEO, Supervisors, staff, the Board and members.

Recruiting staff has proven very difficult during the year, but under the circumstances, the Club has performed very well. Unfortunately, during the year, two of our Supervisors, Ryan and Mitch, moved on to other locations for personal reasons. We wish them all the best in their future endeavours.

The Club's equipment and maintenance program is ongoing as always and the Board and Management are continually planning for the Club's future.

The Aston Motel has continued to perform exceptionally well and, as you know, the Club purchased a second motel, The Twin Pines. Both the motels are managed from the Aston by our new Managers, Cidney and Denzey with some support from Club staff. They replaced our retiring Managers, Rhonda and Daryl.

The Leisure Centre continues to perform exceptionally well and is popular with locals and visitors.

Entertainment in the Club has been ongoing. Our Operation's Manager, Steve Seymour, has obtained popular entertainment for the members during the year and into the future.

The Club was fortunate enough to secure the services of Marc Chiaruttini for the Club's catering operations. His expertise has resulted in many positive comments about the clubs Bistro, café and functions offerings by locals and visitors alike.

The Bowling members have been fortunate to gain Glen Dickson as the Club's full time Bowls Co-ordinator replacing Peter Forester when he retired. I am sure that every bowler would like to join me in wishing a very "warm welcome" to Glen and wish him all the best in his new role.

Congratulations to the Ladies' No. 3 Pennant team for winning the State Fours. This was a great achievement. To all other Pennant Players a big THANK YOU for representing the Club. The players would like to thank the Green Keepers, Graeme, Tony and Nathan for their continued effort of maintaining the greens and surrounds.

Croquet continues to grow in numbers and on behalf of the players, I would like to thank the green keepers for their assistance in setting up the greens each and every week.

Also, our appreciations go to all the bowling volunteers who give their time to assist in any capacity when required, and this also includes the volunteer bus drivers.



As Club President, I would like to offer my congratulations to the Supervisors and staff for their service to the Club and members. Thank you Marc, and our catering team, for the high quality of service you have contributed since accepting the role.

My gratitude must go to Phil for his dedication and work ethics to our Club. The Board acknowledges the long hours he continues to contribute.

The cooperation given to me from the Directors during the past twelve months has been appreciated. They have been constructive with their contributions and a pleasure to work with. Thank you!

My condolences to all those members who have lost loved one during the year.

Remember, members are the backbone of this Club and my appreciation and thanks must go to each and every one of you!

Ian Lauder Club President.

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ABN: 16 000 956 436

CEO's REPORT

It is my pleasure to submit to the members the CEO's report for the 2022-23 Financial Year.

The Club performed well posting a profit of \$1,916,746 from record annual revenue of \$11,415,756. This resulted in an Ebitdard of 25.55% (Industry benchmark 15%) indicating that the club is operating above industry standards. This result can be credited to strong performances in gaming revenue (up 10%), bar (up 13%) Catering (52%) and Motels (up 70%).

It is pleasing to see the club's various revenue sources all contributing to a strong balance sheet. The diversified income sources have resulted in an increase in net equity of just over \$5M. The overall net equity of the organisation stands at \$25M. This puts the club in an extremely strong position to withstand future threats such as the introduction of cashless gaming, the cost of living pressures on household discretionary spending or further Government regulation.

The club added Yamba Twin Pines Motel to its list of assets during the year and ultimately started operating the business in March. This purchase is consistent with the club's overall diversification strategy where additional income sources are sought that serve to reduce the club's reliance on gaming. Both motels serve your club well with guests spending money in your club, on top of that already spent on accommodation.

Your Club invested heavily in its existing assets also over the last twelve months. This includes renovations at the Aston, repairs to the club's roof and guttering, roof over the external stage area, bowlers' toilets renovations and the conversion of the lady bowlers lounge to a Bowlers 'kiosk'. The club has also ordered a replacement bus for the existing Toyota commuter. We hope to receive the new bus that we ordered in January before the December Christmas holidays (fingers crossed).

The new Bowlers' Kiosk will provide a one stop shop for all things bowls including all notices and nomination lists for both men and women. It will available from 8am most mornings until the club closes. Bowlers will be able to access the kiosk, and their bowls locker rooms conveniently through the rear doors. It is important to note that the rest of the club and greens will remain closed whilst staff prepare for the clubs opening; but bowlers will still be able to access information and their equipment. The Bowlers' locker rooms including new floors, lighting and lockers will commence at the end of October. We will have to remove all personal equipment in readiness for the renovation and we appreciate the bowlers' patience during this time.

Members should feel extremely proud of the fact that their club is one of the largest employers in Yamba. We now employ approximately 90 staff and have an annual payroll of \$3.8M. We employ many young people and provide them with skills they can use throughout their lives. Nonetheless, it continues to be a challenge to recruit adequate employees for our various roles. We are constantly on the lookout for chefs, cooks, dish hands, motel cleaners and of course, bar attendants. If you, or someone you know is looking for some additional hours, we encourage you to drop your resume to front reception. We could certainly use your help.



We have introduced some new roles at the club during the year. This includes the introduction of our very first full-time Bowls Coordinator. Glen Dickson comes to us from Nowra on the south coast and had an excellent reputation for growing the game of bowls in his area. He has extraordinary passion for our game and is developing programs to grow our membership ranks as we speak. I am looking forward to working closely with Glen to support the growth of our game.

The other role created later in the financial year was the introduction of an Assistant CEO. This management role was required to assist myself and the team in operating our growing businesses. Your club has grown significantly in the last ten years with both staff numbers and revenue growing 300%. It became evident the club required another senior management role to cope with the ongoing challenges. Greg Targett was appointed to Assistant CEO in July of this year. Greg came to us from Evans Head RSL and is a CEO in his own right. He has an impressive resume of experience in Clubs and hotels and holds a degree in accounting. Greg lives locally with his family and we are excited to welcome him to our team.

There are so many great staff who have contributed to the club's success over the year and I am very proud of the team we have assembled. From our Supervisors who run the floor on a day to day basis, our new motel Managers Cid and Denzey, our Kitchen team lead by the inexhaustible Marc Chiaruttini, the greens team under the keen eye of our very own 'turf doctor' Graeme Brown and cellar operations with Rob Gimenez. We could not have done it without them. I would also like to welcome back Tamryn at reception who has come back early from maternity leave to help the club after Ella's departure. My sincere appreciation goes out to you all.

I would like to make special mention of my senior Managers in Steve Seymour (Operations) and Karen Watts (Finance) for their unwavering support during the course of a very busy year. The achievements of the club would not have been possible without your dedication and commitment to the club you love. Your passion and energy is unquestionable.

My sincere thanks go out to all those members who put up their hand to help out. They do it for the love of their club and I want them to know they are appreciated. You are the heart and soul of this great club and your example irreplaceable. Please keep doing what you do every day.

I cannot overstate the praise I have for the Clubs Board of Directors under the astute leadership of our Club President, Ian Lauder. It is my belief the Club experiences consistent success because of the cooperation and support Management and staff receive from the Board. They continue to work as a team to ensure the long-term viability of the club is assured. They provide constructive criticism when necessary and always consider the members' needs when making decisions. They take the time to research potential solutions and openly express their opinions respectfully in the Boardroom. This is the way a successful team works and I am delighted to be a part of it.

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Finally, I would like to thank you, the members, for your support of our great club. It is always a pleasure serving you.

Phil Boughton MBA, B.Ed, ACCM.

Chief Executive Officer



Bowls Coordinator annual report July 2022 – June 2023 July 1st 2022 to December 31st 2022

The bowls program continued successfully for the remainder of 2022 with the completion of Club Championships & our major tournaments, Yamba Classic Pairs, Bob Ware Triples and the Yamba Mixed Pairs being run and won.

The tournaments proved popular amongst local and visiting bowlers with 54 teams contesting the Classic Pairs & over 30 sides taking part in both the Bob Ware Triples & the Yamba Mixed Pairs. Also, the ladies Blue Pacific Pairs were held in the later part of 2022 with a full field in attendance.

Yamba's tournaments are always very well supported which is an indicator of the time and effort put into the organization of such events by not only the Bowls Coordinator, but very ably assisted by our great Yamba members who volunteer their time in aiding these tournaments to be as successful as they are.

A very special mention to the Yamba Ladies Grade 3 Pennant team who went on to win the district, regional & most importantly the 2022 State Grade 3 title. This was a magnificent achievement by the ladies involved in the side.

I would like to finish my report with welcoming Mr. Glen Dickson to our Club as the new Bowls Coordinator.

Peter Forrester
Bowls Coordinator

ABN: 16 000 956 436

January 12th 2023 to June 30th 2023

Hello everyone,

Let me first start with thank you to the Board and CEO of Bowlo Sports and Leisure for the opportunity of running the bowls program at this great club, also to the Members for making me feel so welcome.

Since I started in January, I have finalized the unification process with Bowls NSW and Yamba is now fully unified as one Club. With the help of our Female and Male Assistant Bowls Coordinators (Robyn McPherson & Jayson Pinnock), we were able to manage to stream line the club championships starting in July 2023.

The 2022-23 season championships have all been finalized and we celebrated all the winners and runner-up's at our annual presentation night. Congratulations to Ian Parker and Carol Ritale, our Bowlers of the Year recipient's. Lyn Maclean was the recipient of the prestigious Presidents award, Club Person of the Year.

The introduction of the Yamba Monthly Pairs has seemed to be well represented by our own members and bowlers from neighbouring clubs as well. The average of 30-40 teams participating each third Monday of the Month. Big thank you to Julie Coulter and her Social Committee for morning tea and lunches every time.

The start of the new Open Pennants seen us enter 4 sides in different grades. Sadly to report all sides did not manage to secure any final berths. Good luck to all next year.

We were lucky enough to be appointed host of the Zone Pennant Finals. This was a big weekend of bowls which from all reports was run very smoothly and professionally. A big credit to all our volunteers.

Regards,

Glen DicksonBowls Coordinator

ABN 16 000 956 436

Financial Statements

For the Year Ended 30 June 2023

ABN 16 000 956 436

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For the Year Ended 30 June 2023

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Directors' Report 30 June 2023

Your Directors present their report on Yamba Bowling & Recreation Club Ltd for the financial year ended 30 June 2023.

Directors

The names of the Directors in office at any time during, or since the end of the year are:

| Name | Position | Full Years' Service |
|------------------|----------------|-----------------------------|
| lan Lauder | President | 16 |
| Ron Clay | Vice President | 14 |
| Vic Miller | Director | 13 |
| Paul Conley | Director | 11 |
| Kaye Mason | Director | 5 |
| Keith Smith | Director | 3 |
| Cheryl Mazoudier | Director | 3 |
| David Atkinson | Director | Appointed (16 October 2022) |
| Bob Ballantyne | - | Resigned (16 October 2022) |
| Alan Turnbull | - | Resigned (9 May 2023) |

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Club Secretary

Mr Phillip Boughton, who is also CEO of the Club has been the Club Secretary since 3 March 2011. He has been employed in the Club industry for 33 years and as a Club Manager for 19 years and holds a Bachelor of Education, Masters in Business Administration and maintains the Club Manager Australia title of Active Certified Club Manager.

Principal activities

The principal activities of Yamba Bowling & Recreation Club Ltd during the financial year have been that of a Bowling and Recreation Club and activities associated with a Licensed Registered Club.

No significant change in the nature of these activities occurred during the year.

Members guarantee

Yamba Bowling & Recreation Club Ltd is a company limited by guarantee. In the event of, and for the purpose of winding up of the Club, the amount capable of being called up from each member and any person or association who ceased to be a member in the prior year to the winding up, is limited to \$1 for all members, subject to the provisions of the Club's constitution.

At 30 June 2023 the collective liability of members was \$6,623 (2022: \$6,207).

Operating results

The overall profit of the Club amounted to \$1,916,746 (2022 profit of: \$1,158,330).

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Directors' Report 30 June 2023

Review of operations

Gross profit from bar trading amounts to \$1,374,534 and a gross profit percentage of 66% was obtained from sales of \$2,091,254.

Gross profit from catering trading amounts to \$1,144,080 and a gross profit percentage of 59% was obtained from sales of \$1,950,168.

Net gaming revenue amounted to \$4,807,930 and compares with \$4,360,821 in 2022.

Information on Directors

Ian Lauder President

Qualifications and Experience Retired. Owner of Farming Merchandise Agency in Oakey,

selling out to move Motel industry in Toowoomba in 1988.

Director of Golden Chain Motor Inns for 11 years. Past
President Yamba Lions Club. Director of the Club for 16 years.

Vice President one year. Senior Vice President one year.

President 12 years.

Special Responsibilities Representative on all committees

Ron Clay Vice President

Qualifications and Experience Retired after 38 years in the Power generation and

transmission industry, Power Credit Union Representative for 15 years, Foundation Chairman of Transgrid State Control OH&S Committee. Director of the Club for 14 years. Vice

President 13 years.

Special Responsibilities WH&S & Remuneration Committees

Bob Ballantyne Vice President (Resigned 16 October 2022)

Qualifications and Experience Retired. Employed for 10 years as Survey and Property

Manager for RTA Western Region involving the management of multi-million dollar land acquisition program and property portfolio. Integral member of Project Management Teams for all major infrastructure projects in the Western Region. Prior to this 30 years as a Registered Surveyor for DMA/RTA at various locations throughout NSW. Director of the Club for 13 years.

Vice President for 5 years.

Special Responsibilities March & Remuneration Committees

Vic Miller Director

Qualifications and Experience Retired. Employed DMR/RTA for majority of career including 8

years as Administration Manager in the Sydney metropolitan area and relief manager throughout country areas. Director of

the Club for 13 years.

Special Responsibilties House Committee

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Directors' Report 30 June 2023

Information on Directors

Paul Conley Director

Qualifications and Experience Employed for 35 years in Finance & Administration at

Castlemaine Perkins Brewery. Treasurer of Company Employees Benefit Society for 25 years and operated a

franchise for 9 years prior to retirement. Director of the Club for

11 years.

Special Responsibilities House Committee

Kaye Mason Director

Qualifications and Experience Retired. Working in the Commonwealth Public Service, more

recently as a personal consultant and State Sales Manager of a footwear company. Kaye also operated her own footwear agency in NSW for 20 years. Director of the Club for 5 years.

Special Responsibilities Match Committee

Alan Turnbull Director (Resigned 9 May 2023)

Qualifications and Experience RAAF for 25 years. Border Security Officer for 11 years and

more recently Senior Operations Manager at Milsearch Pty Ltd where he was responsible for Project Management. Treasurer of Yamba Bridge Club for 3 years. Director of the Club for 4

years.

Special Responsibilities Match Committee

Keith Smith Director

Qualifications and Experience Retired. Certificate in sugar chemistry. 30 years with Ansett

Australia. 15 years in payroll with Ansett and NSW Railways.

Director of the Club for 3 years.

Cheryl Mazoudier Director

Qualifications and Experience Retired. Enrolled Nurse for 30 years. Motel owner 7.5 years.

Management of staff and general running of motel day to day, including office duties as well as kitchen and laundry. Director

of the Club for 3 years.

David Atkinson Director (Appointed 16 October 2022)

Qualifications and Experience Retired. Printing and graphic arts industry for 30 years. Various

roles including factory manager, production manager and general manager. Small business owner doing concrete landscape and garden edging for 20 years. First year as

Director of the Club.

Special Responsibilities Chairman of Match Committee

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Directors' Report 30 June 2023

Meetings of Directors

During the financial year, 17 meetings of Directors were held. Attendances by each Director during the year were as follows:

| | Directors' Meetings | | |
|--|---------------------------|-----------------|--|
| | Number eligible to attend | Number attended | |
| lan Lauder | 17 | 16 | |
| Ron Clay | 17 | 16 | |
| Vic Miller | 17 | 16 | |
| Paul Conley | 17 | 16 | |
| Kaye Mason | 17 | 15 | |
| Keith Smith | 17 | 12 | |
| Cheryl Mazoudier | 17 | 16 | |
| David Atkinson (Appointed 16 October 2022) | 11 | 11 | |
| Bob Ballantyne (Resigned 16 October 2022) | 6 | 6 | |
| Alan Turnbull (Resigned 9 May 2023) | 16 | 15 | |

Significant changes in state of affairs

There have been no significant changes in the state of affairs of the Club during the year apart from the acquisition of the Twin Pines Motel at 49 Wooli Street and commencing operations from 1 March 2023.

Events after the reporting date

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Club, the results of those operations or the state of affairs of the Club in future financial years.

Environmental issues

The Club's operations are subject to environmental regulations under the laws of the Commonwealth and States of Australia. The Directors are not aware of any breaches of the legislation during the financial year which are material in nature.

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Directors' Report 30 June 2023

Short and long term objectives

Objectives

Short Term

The Club will concentrate on securing our human resources during this very difficult period of staff shortages. We will be striving to attract and develop new staff through our recruiting practices whilst maintaining strong relationships with existing staff as we continue to rebuild our team.

At the same time, we will be working closely with our local trades to ensure refurbishments and new projects remain on budget and progress as quickly as possible during this period of builder shortages and rapidly increasing material costs.

Long Term

Yamba Bowling and Recreation Club's overall objectives are to maintain vigilance over traditional key operating activities to ensure they are performing above industry best practice. It intends to leverage the success in these traditional areas to develop new markets through diversification in services and facilities.

The Club aims to increase its relevance within the Yamba community and engage broader market segments including families, youth and non-traditional Club patrons.

Strategy for achieving the objective

The Club will continue to focus on its capital replacement program to ensure the Club remains efficient, relevant and contemporary.

The Club will continue to develop new ways to service existing members through better promotions, activities, facilities and services that focus on member retention. Market research will continue to drive decision making and sound marketing practices will provide the corner stone of the Club's attractions for existing and potential new members alike.

The Club continues and will need to maintain healthy positive cashflows from operations in order to achieve the above objectives.

The entity reviews its performance on a monthly basis with analysis of its financial performance and state of the balance sheet at Board meetings.

Performance Measures

The Club measures its performance using industry bench marks such as Gross Profit and EBITDARD percentages, wages to sales ratios and turnover comparisons to ensure best practice is achieved. It reviews important balance sheet ratios such as the current ratio on a month by month basis.

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Directors' Report 30 June 2023

Mandatory Director Training

Under the Registered Clubs Amendment (Disclosures) Regulation 2019, the Club is required to disclose to its members certain information relating to mandatory training requirements undertaken by Directors. As the Club has annual gaming machine profits of greater than \$1 million, the Regulation prescribes that all Directors must complete their mandatory training within 12 months of appointment unless otherwise exempt.

All Directors have completed the mandatory training requirements.

Auditor's independence declaration

The lead auditor's independence declaration for the year ended 30 June 2023 has been received and can be found on page 7 of the financial report.

Disclosure of Core and Non-Core Property

Pursuant to Section 41J(2) of the Registered Clubs Act 1976 and for the financial year ended 30 June 2023, the Directors have determined that the property of the Club shall be classified as follows:

| Property | Classification | | |
|--|----------------|--|--|
| Physical Premises of the Club | Core | | |
| Three and a half (3.5) Bowling Greens | Core | | |
| North Eastern asphalt car park | Core | | |
| South Western asphalt car par | Core | | |
| Overflow South Eastern car park | Non-Core | | |
| Investment Property 44A Wooli Street (Heritage School House) | Non-Core | | |
| 37 Coldstream Street (Yamba Aston Motel) | Non-Core | | |
| 49 Wooli Street (Yamba Twin Pines Motel) | Non-Core | | |

Indemnification and insurance of officers

The Club has paid premiums to insure each of the Directors against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of Director of the Club, other than conduct involving a wilful breach of duty in relation to the Club.

Signed in accordance with a resolution of the Board of Directors:

Dated 29 August 2023

ABN 16 000 956 436

Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of Yamba Bowling & Recreation Club Ltd

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2023, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Cutcher & Neale Assurance Pty Limited (An authorised audit company)

N. Nancarrow CA Director

NEWCASTLE

22 August 2023

ABN 16 000 956 436

Independent Audit Report to the members of Yamba Bowling & Recreation Club Ltd

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Yamba Bowling & Recreation Club Ltd (the Club), which comprises the statement of financial position as at 30 June 2023, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the Directors' declaration.

In our opinion, the accompanying financial report of the Club is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the Club's financial position as at 30 June 2023 and of its financial performance for the year ended on that date; and
- (ii) complying with Australian Accounting Standards Simplified Disclosures and the *Corporations Regulations* 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Club in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the Directors of the Club, would be in the same terms if given to the Directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - COVID19

We draw attention to Note 1(b) in the financial statements, which discusses the impact of COVID-19 on the Club's operations and finances. Our opinion is not modified in respect of this matter.

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Independent Audit Report to the members of Yamba Bowling & Recreation Club Ltd

Information Other than the Financial Report and Auditor's Report Thereon

The Directors are responsible for the other information. The other information obtained at the date of this auditor's report was limited to the Directors' Report.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Directors for the Financial Report

The Directors of the Club are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Simplified Disclosures and the *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the ability of the Club to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Club or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

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Independent Audit Report to the members of Yamba Bowling & Recreation Club Ltd

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 the Club's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Club's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Club to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Cutcher & Neale Assurance Pty Limited (An authorised audit company)

N. Nancarrow CA Director

NEWCASTLE

30 August 2023

ABN 16 000 956 436

Directors' Declaration

In the Directors' opinion:

- 1. The financial statements and notes, as set out on pages 12 to 29, are in accordance with the *Corporations Act 2001* and:
 - a. comply with Australian Accounting Standards Simplified Disclosures; and
 - b. give a true and fair view of the financial position as at 30 June 2023 and of the performance for the year ended on that date of the Club.
- 2. There are reasonable grounds to believe that the Club will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Director: Laly.

Dated 29 August 2023

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Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2023

| | | 2023 | 2022 |
|---|------|--------------------------|--------------------------|
| | Note | \$ | \$ |
| Bar sales | | 2,091,254 | 1,851,056 |
| Less: Bar cost of goods sold | _ | (716,720) | (716,181) |
| | | 1,374,534 | 1,134,875 |
| Catering sales | _ | 1,950,168 | 1,284,808 |
| Less: Catering cost of goods sold | _ | (806,088) | (469,810) |
| | | 1,144,080 | 814,998 |
| Gaming machine net clearances | | 4,807,930 | 4,360,821 |
| Tab and Keno commissions | | 126,968 | 114,477 |
| Bowling income | | 122,427 | 109,387 |
| Raffles income | | 175,375 | 142,958 |
| Leisure centre income | | 312,897 | 299,436 |
| Motel income | | 1,207,393 | 694,667 |
| Other revenue from contracts with customers | 2 | 161,417 | 164,201 |
| Other revenue from ordinary activities | 2 | 314,927 | 149,807 |
| Other revenue from non-ordinary activities | 2 | 145,000 | 190,342 |
| Bar trading expenses | | (749 296) | (651,296) |
| | | (748,386) (1,225,800) | , |
| Catering trading expenses Gaming machine trading expenses | | (1,441,429) | (875,468) (1,296,288) |
| Tab and Keno expenses | | (69,947) | (70,855) |
| Bowling expenses | | (354,712) | (303,287) |
| Raffle expenses | | (160,677) | (156,671) |
| Leisure centre expenses | | (82,069) | (69,023) |
| Motel expenses | | (653,913) | (403,935) |
| Club promotion and entertainment expenses | | (280,940) | (255,057) |
| Occupancy expenses | | (392,642) | (366,997) |
| Depreciation and amortisation expenses | | (1,010,808) | (1,073,368) |
| Administrative expenses | | (1,532,897) | (1,495,345) |
| Borrowing cost expenses | | (3,383) | (49) |
| Impairment of goodwill | | (18,599) | - |
| Profit / (loss) before income tax | - | 1,916,746 | 1,158,330 |
| Income tax (expense) / benefit | - | - | - |
| Profit / (loss) after income tax | = | 1,916,746 | 1,158,330 |
| Other comprehensive income | _ | | |
| Total comprehensive income / (loss) | = | 1,916,746 | 1,158,330 |

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Statement of Financial Position As At 30 June 2023

| | Note | 2023 \$ | 2022 \$ |
|--|--|--|--|
| ASSETS | 11010 | • | • |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | 4 | 1,412,556 | 5,457,445 |
| Trade and other receivables | 5 | 655 | 768 |
| Inventories | 6 | 151,498 | 133,022 |
| Other assets | 7 - | 44,065 | 145,874 |
| TOTAL CURRENT ASSETS | | 1,608,774 | 5,737,109 |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 8 | 23,720,664 | 15,215,836 |
| Investment properties | 9 | 534,268 | 396,816 |
| Intangible assets | 10 - | 1,203,121 | 107,000 |
| TOTAL NON-CURRENT ASSETS | - | 25,458,053 | 15,719,652 |
| TOTAL ASSETS | _ | 27,066,827 | 21,456,761 |
| LIABILITIES CURRENT LIABILITIES Trade and other payables Short-term provisions Short-term borrowings Other liabilities TOTAL CURRENT LIABILITIES NON-CURRENT LIABILITIES Long-term borrowings Long-term provisions Other liabilities TOTAL NON-CURRENT LIABILITIES TOTAL NON-CURRENT LIABILITIES | 11 12 13 14 - 13 12 14 - | 776,321 366,038 - 24,247 1,166,606 4,000 33,635 13,932 51,567 1,218,173 25,848,654 | 746,749 375,159 3,202 28,339 1,153,449 - 37,009 13,395 50,404 1,203,853 20,252,908 |
| | = | <u> </u> | <u> </u> |
| EQUITY | | | |
| Asset revaluation reserve | | 6,061,930 | 2,382,930 |
| Retained earnings | _ | 19,786,724 | 17,869,978 |
| TOTAL EQUITY | = | 25,848,654 | 20,252,908 |

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Statement of Changes in Equity For the Year Ended 30 June 2023

2023

| | | Asset | |
|---|----------------------|------------------------|------------|
| | Retained Earnings | Revaluation Reserve | Total |
| | \$ | \$ | \$ |
| Balance at 1 July 2022 | 17,869,978 | 2,382,930 | 20,252,908 |
| Profit / (loss) attributable to members | 1,916,746 | - | 1,916,746 |
| Revaluation increment / (decrement) | | 3,679,000 | 3,679,000 |
| Balance at 30 June 2023 | 19,786,724 | 6,061,930 | 25,848,654 |
| 0000 | | | |
| 2022 | | Asset | |
| | Retained | Revaluation | |

| | Retained Earnings | Asset Revaluation Reserve | Total |
|---|----------------------|---------------------------------|------------|
| | \$ | \$ | \$ |
| Balance at 1 July 2021 | 16,711,648 | 2,382,930 | 19,094,578 |
| Profit / (loss) attributable to members | 1,158,330 | - | 1,158,330 |
| Balance at 30 June 2022 | 17,869,978 | 2,382,930 | 20,252,908 |

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Statement of Cash Flows For the Year Ended 30 June 2023

| | Note | 2023 \$ | 2022 \$ |
|---|------|-------------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Receipts from customers | | 12,219,986 | 9,977,158 |
| State Government JobSaver | | - | 190,342 |
| Payments to suppliers and employees | | (9,428,692) | (7,853,741) |
| Interest received | | 69,206 | 2,351 |
| Interest paid | | (3,383) | (49) |
| Net cash provided by / (used in) operating activities | | 2,857,117 | 2,316,061 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Purchase of property, plant and equipment | | (5,850,977) | (636,670) |
| Proceeds from sale of property, plant and equipment | | 62,893 | 23,385 |
| Purchase of intangibles | _ | (1,114,720) | |
| Net cash used by investing activities | | (6,902,804) | (613,285) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Proceeds from borrowings | | 1,142,000 | - |
| Offset account applied to borrowings | | (1,138,000) | - |
| Repayment of borrowings | _ | (3,202) | (6,404) |
| Net cash provided by / (used by) financing activities | - | 798 | (6,404) |
| Net increase / (decrease) in cash and cash equivalents held | | (4,044,889) | 1,696,372 |
| Cash and cash equivalents at beginning of year | | 5,457,445 | 3,761,073 |
| Cash and cash equivalents at end of financial year | 4 | 1,412,556 | 5,457,445 |

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Notes to the Financial Statements For the Year Ended 30 June 2023

1 Summary of Significant Accounting Policies

(a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards - Simplified Disclosures issued by the Australian Accounting Standard Board ('AASB'), Australian Accounting Interpretations, other authoritative pronouncements of the AASB and the *Corporations Act 2001*.

Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

(b) Significant changes in the current report period

Since the World Health Organisation ("WHO") declared COVID-19 as a pandemic in March 2020, the Club has experienced periods of closure and restricted trade due to directives from government and health authorities.

In the prior year (2022), from 5pm on 14 August 2021, the Club was forced to close by the NSW Government due to the escalating transmission of COVID-19 within NSW regional areas. The closure was imposed in a Statewide lockdown to restrict the spread of the virus. The Club was not able to trade during this closure period. The Club reopened on 11 September 2021 (closure period was 28 days). The Club has complied with COVID-19 safety and social distancing measures outlined by authorities since reopening.

To minimise the impacts on cashflows during this closure period, management of the Club have adopted various short-term measures including:

- Monitoring stock expiry dates and taking appropriate action to reduce the financial impacts of stock losses.
- Sourced funding offered by the NSW Government (COVID grants and / or JobSaver) where applicable.
- Staff were stood down to reduce wage costs. Permanent and part-time staff had access to unused leave balances.
- Contacting suppliers and taking up revised payment terms if available.
- Incentives offered through other taxes or duties payable have also been considered.

Adherence with social distancing rules, including implementing a COVID-19 safety plan, rostering of hygiene marshalls, restricting the number of patrons in the Club and utilising Service NSW electronic check-in for patrons are now considered the normal course of business.

The Board and Management continue to monitor the continuing challenges that COVID-19 presents. Strategies will be engaged again if required to minimise the impact of COVID-19 on the Club's financial performance should Government and health authorities direct businesses to restrict trade or close for a period of time. At the date of signing the 2023 financial report, no further closures of the Club have occurred since 11 September 2021.

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Notes to the Financial Statements For the Year Ended 30 June 2023

1 Summary of Significant Accounting Policies

(c) Income tax

The Club is exempt from income tax under Section 50-45 of the *Income Tax Assessment Act 1997*. This exemption is subject to the provisions that the legislation does not change and that the objects and activities of the Club do not alter in future years.

(d) Inventories

Inventories are measured at the lower of cost and net realisable value.

(e) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Property

Land is measured at fair value less impairment losses.

Buildings are measured at cost less accumulated depreciation and impairment losses or at subsequent cost.

Plant and equipment

Plant and equipment are measured on the cost basis less depreciation and impairment losses. Cost includes expenditure that is directly attributable to the asset.

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, is depreciated on a straight-line basis over the asset's useful life to the Club commencing from the time the asset is held ready for use. Land is not depreciated.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset Depreciation Rate

Buildings 2.5% - 20% Plant and Equipment 10% - 50%

The assets' residual values, depreciation methods and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the statement of profit or loss and other comprehensive income.

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Notes to the Financial Statements For the Year Ended 30 June 2023

1 Summary of Significant Accounting Policies

(f) Impairment of non-financial assets

At the end of each reporting period, the Club assesses whether there is any indication that an asset may be impaired. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value-inuse to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the statement of profit or loss and other comprehensive income.

(g) Employee benefits

Provision is made for the Club's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at their nominal amount as it has been determined that they are not materially different from their present value.

The Club does not contribute to a defined benefits scheme and therefore has no liability at balance date.

Contributions are made by the Club to employee superannuation funds and are charged to expenses when incurred.

(h) Revenue and other income

The Club recognises revenue when it transfers control over a product or service to a customer. Revenue is measured based on the amount of consideration expected to be received in exchange for the transfer of the food or service to the customer.

Revenue from contracts with customers

Revenue from the sale of goods is recognised at the point of delivery.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

Gaming machine revenue is recognised at the point of sale and represents the difference between the amounts earned through gaming wagers less the payouts from those wagers. Liabilities are recognised for anticipated payouts for progressive jackpots.

Revenue from membership subscriptions is recognised on a straight-line basis over the period of the membership.

All revenue is stated net of the amount of goods and services tax (GST).

(i) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

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Notes to the Financial Statements For the Year Ended 30 June 2023

1 Summary of Significant Accounting Policies

(j) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

(k) Comparative figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

(I) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

(m) Trade and other receivables

Trade receivables, which have 14 day terms, are recognised and carried at original invoice amount less an allowance for any uncollectable amounts.

(n) Trade and other payables

Trade and other payables are carried at amortised cost and represent liabilities for goods and services provided to the Club during the reporting period which remain unpaid at balance date. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(o) Critical accounting estimates and judgments

The Directors evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Club.

Key estimates - impairment

The Club assesses impairment at the end of each reporting period by evaluating conditions specific to the Club that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

(p) Investments and other financial assets

i) Classification

The Club classifies its financial assets in the following measurement categories:

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Notes to the Financial Statements
For the Year Ended 30 June 2023

1 Summary of Significant Accounting Policies

(p) Investments and other financial assets

- those to be measured subsequently at fair value (either through other comprehensive income or through profit or loss); and
- those to be measured at amortised cost.

The classification depends on the Club's business model for managing the financial assets and the contractual terms of the cash flows.

The Club is using the measured at amortised cost method for all its financial assets, namely trade and other receivables. Assets measured at amortised cost are financial assets where:

- the business model is to hold assets to collect contractual cash flows: and
- the contractual terms give rise on specified dates to cash flows are solely payments of principal and interest on the principal amount outstanding.

ii) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on tradedate, the date on which the Club commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Club has transferred substantially all the risks and rewards of ownership.

iii) Measurement

Subsequent to initial recognition, financial assets are carried at amortised cost using the effective interest rate method less provision for impairment.

Interest income and impairment for expected credit losses are recognised in the profit or loss. Gain or loss on derecognition is recognised in profit or loss.

iv) Impairment

Impairment of financial assets is recognised on an expected credit loss (ECL) – forward looking – basis for all financial assets measured at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. The Club considers reasonable and supportable information that is relevant and available, including both quantitative and qualitative information and analysis based on the Club's historical experience and informed credit assessment, including forward looking information.

Credit losses are measured as the present value of the difference between the cash flows due to the Club in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

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Notes to the Financial Statements For the Year Ended 30 June 2023

1 Summary of Significant Accounting Policies

(q) Financial liabilities

i) Classification

The Club classifies its financial liabilities as those to be measured at amortised cost.

The Club is using the measured at amortised cost method for all its financial liabilities. The financial liabilities of the Club comprise trade payables and bank loans.

Liabilities measured at amortised cost are financial liabilities where the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

ii) Recognition and derecognition

The Club measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method.

The Club derecognises financial liabilities when, and only when, the Club's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

(r) Investment property

Investment property is held to generate long-term rental yields and capital growth. Investment property buildings are recorded at cost less accumulated depreciation. Investment property land is carried at fair value, determined by independent valuers. Changes to fair value are recorded in the statement of profit or loss and other comprehensive income as other income.

(s) Intangible Assets

Purchased goodwill

Goodwill is initially recorded at the amount by which the purchase price for a business or for an ownership interest in a controlled entity exceeds the fair value attributed to its net identifable assets at the date of acquisition. Goodwill is tested annually for impairment and any balance representing future benefits for which the realisation is considered to be no longer probable are written down and carried at cost less accumulated impairment losses. Impairment losses are recognised in the statement of Profit or Loss and Other Comprehensive Income.

Gaming machine entitlements

Gaming machine entitlements are recognised at cost of acquisition. Directors have assessed that gaming machine entitlements have an indefinite useful life. These assets are tested annually for impairment and carried at cost less accumulated impairment losses.

(t) Authorisation of Financial Statements

The financial statements were authorised for issue on 29 August 2023 by the Directors.

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Notes to the Financial Statements For the Year Ended 30 June 2023

2 Revenue

| Trovellus . | 2023 \$ | 2022 \$ |
|---|---------------------------------------|-------------------------------------|
| Revenue from contracts with customers - Trading revenue | 10,794,412 | 8,857,610 |
| Other revenue from contracts with customers - Membership subscriptions - Entertainment tickets | 52,539 108,878 | 59,534 104,667 |
| Total other revenue from contracts with customers | 161,417 | 164,201 |
| Total revenue from contracts with customers | 10,955,829 | 9,021,811 |
| Other revenue from ordinary activities - Interest received - Profit / (loss) on sale of plant & equipment - Commissions received - Other income | 69,206 41,004 80,036 124,681 | 2,351 20,949 74,444 52,063 |
| Total other revenue from ordinary activities | 314,927 | 149,807 |
| Other revenue from non-ordinary activities - State Government JobSaver - Revaluation of Investment Properties - Land | - 145,000 | 190,342 |
| Total other revenue from non-ordinary activities | 145,000 | 190,342 |
| Total Revenue | 11,415,756 | 9,361,960 |

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Notes to the Financial Statements For the Year Ended 30 June 2023

3 Interests of Key Management Personnel

The totals of remuneration paid to key management personnel of Yamba Bowling & Recreation Club Ltd during the year are as follows:

| | during the year are as follows. | | |
|---|---------------------------------------|-----------|-----------|
| | | 2023 | 2022 |
| | | \$ | \$ |
| | Key management personnel compensation | 495,795 | 579,137 |
| 4 | Cash and Cash Equivalents | | |
| | Cash on hand | 203,119 | 180,600 |
| | Cash at bank | 1,209,437 | 5,276,845 |
| | | 1,412,556 | 5,457,445 |
| 5 | Trade and Other Receivables | | |
| | CURRENT | | |
| | Other debtors | 655 | 768 |
| 6 | Inventories | | |
| | CURRENT | | |
| | At cost: | | |
| | Bar stock on hand | 122,360 | 89,811 |
| | Catering stock on hand | 29,138 | 43,211 |
| | | 151,498 | 133,022 |
| 7 | Other Assets | | |
| | CURRENT | | |
| | Prepayments | 44,065 | 145,874 |
| | | | |

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Notes to the Financial Statements For the Year Ended 30 June 2023

8 Property, Plant and Equipment

| Property, Plant and Equipment | 2023 \$ | 2022 \$ |
|--|---------------------------|---------------------------|
| LAND AND BUILDINGS | | |
| Freehold land At cost | 3,465,000 | _ |
| At independent valuation | 7,605,000 | 3,926,000 |
| Total freehold land | 11,070,000 | 3,926,000 |
| Buildings At cost Accumulated depreciation | 16,617,219 (6,418,128) | 14,942,201 (6,052,219) |
| Total buildings | 10,199,091 | 8,889,982 |
| Total land and buildings | 21,269,091 | 12,815,982 |
| CAPITAL WORKS IN PROGRESS At cost | 166,986 | 335,768 |
| PLANT AND EQUIPMENT | | |
| Plant and equipment At cost Accumulated depreciation | 9,676,570 (7,391,983) | 9,045,147 (6,981,061) |
| Total plant and equipment | 2,284,587 | 2,064,086 |
| Total property, plant and equipment | 23,720,664 | 15,215,836 |

Land is stated at fair value which has been determined based on independent valuations performed by the Valuer General on 1 July 2022. Buildings are stated at cost.

ABN 16 000 956 436

Notes to the Financial Statements For the Year Ended 30 June 2023

8 Property, Plant and Equipment

(a) Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

| | Capital Works in Progress \$ | Land \$ | Buildings \$ | Plant and Equipment | Total \$ |
|---------------------------------------|---------------------------------------|------------|-----------------|------------------------|-------------|
| Balance at the beginning of year | 335,768 | 3,926,000 | 8,889,982 | 2,064,086 | 15,215,836 |
| Additions | 162,428 | 3,465,000 | 1,363,162 | 860,387 | 5,850,977 |
| Disposals - written down value | - | - | - | (21,889) | (21,889) |
| Transfers | (331,210) | - | 331,210 | - | - |
| Depreciation expense | - | - | (385,263) | (617,997) | (1,003,260) |
| Revaluation increments / (decrements) | | 3,679,000 | - | - | 3,679,000 |
| Balance at 30 June 2023 | 166,986 | 11,070,000 | 10,199,091 | 2,284,587 | 23,720,664 |

(b) Core & non-core property

As required by the Registered Clubs Act 1976 all Clubs are required to specify core and non-core property of the Club. For further disclosure of core and non-core property refer to page 21 of the financial statements.

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Notes to the Financial Statements For the Year Ended 30 June 2023

9 Investment Properties

| · | 2023 \$ | 2022 \$ |
|--|----------------------|----------------------|
| LAND At independent valuation | 345,000 | 200,000 |
| Total land | 345,000 | 200,000 |
| BUILDINGS At cost Accumulated depreciation | 301,990 (112,722) | 301,990 (105,174) |
| Total buildings | 189,268 | 196,816 |
| Total investment properties | 534,268 | 396,816 |

Land is stated at fair value which has been determined based on independent valuations performed by the Valuer General on 1 July 2022. Buildings are stated at cost.

(a) Movements in Carrying Amounts

| | Balance at the beginning of year Depreciation Revaluation increments / (decrements) | 396,816 (7,548) 145,000 | 404,364 (7,548) |
|----|---|-------------------------------|--------------------|
| | Balance at the end of year | 534,268 | 396,816 |
| 10 | Intangible Assets | | |
| | Purchased goodwill - at cost | 1,096,121 | - |
| | Gaming machine licences - at cost | 107,000 | 107,000 |
| | Total Intangibles | 1,203,121 | 107,000 |

Gaming machine entitlements have been assessed as having an indefinite useful life. An indefinite useful life is supported by the absence of an expiry date. Factors that were important in determining this indefinite useful life include current government policy, current market conditions and current economic conditions.

The Directors' assessment of the market value of the gaming machine entitlements as at 30 June 2023 was approximately \$10,000 to \$15,000 per entitlement.

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Notes to the Financial Statements For the Year Ended 30 June 2023

11 Trade and Other Payables

| | 2023 | 2022 |
|--------------------------------------|---------|---------|
| | \$ | \$ |
| Unsecured liabilities | | |
| Trade payables | 550,320 | 535,722 |
| Sundry payables and accrued expenses | 226,001 | 211,027 |
| | | - |

12 Provisions

| CURRENT Employee benefits | 366,038 | 375,159 |
|-------------------------------|---------|---------|
| NON-CURRENT Employee benefits | 33,635 | 37,009 |

Provision for Employee Entitlements

A provision has been recognised for employee entitlements relating to annual and long service leave for employees.

13 Borrowings

CURRENT

| Secured liabilities: Equipment loan | | 3,202 |
|--|-------------|-------|
| NON-CURRENT | | |
| Secured liabilities: | | |
| Secured bank loans | 2,925,000 | - |
| Loan offsets | (2,921,000) | _ |
| | 4,000 | _ |

746,749

776,321

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Notes to the Financial Statements For the Year Ended 30 June 2023

13 Borrowings

(a) Security

The bank loans are secured by:

- First Registered Mortgage by Yamba Bowling & Recreation Club Ltd ACN 000 956 436 over Non Residential Real Property located at 37 Coldstream St Yamba NSW 2464.
- First Registered Mortgage by Yamba Bowling & Recreation Club Ltd ACN 000 956 436 over Non Residential Real Property located at 44 Wooli St Yamba NSW 2464.
- First Registered Equitable Mortgage by Yamba Bowling & Recreation Club Ltd ACN 000 956 436 over whole of its asset(s) and undertaking(s) including uncalled capital.
- First Registered Mortgage by Yamba Bowling & Recreation Club Ltd ACN 000 956 436 over Non Residential Real Property located at 49 Wooli Street Yamba NSW 2464.

The equipment loan agreement was secured by the assets purchased.

14 Other Liabilities

| | 2023 | 2022 |
|--------------------------------------|--------|--------|
| | \$ | \$ |
| CURRENT Subscriptions in advance | 24,247 | 28,339 |
| NON-CURRENT Subscriptions in advance | 13,932 | 13,395 |

15 Contingent Assets and Liabilities

(a) Liabilities

Bank Guarantees

The Group has bank guarantees totaling \$5,000 substituting for security deposits with Tabcorp Holdings Pty Limited.

16 Related Party Transactions

(a) Key Management Personnel

Any person(s) having authority and responsibility for planning, directing and controlling the activities of the Club, directly or indirectly, including any Director (whether executive or otherwise) of the Club, is considered key management personnel.

The names of the persons who were Directors of Yamba Bowling & Recreation Club Ltd at any time during the year are as they appear in the attached Directors' Report.

For details of remuneration disclosures relating to key management personnel, refer to Note 3: Interests of Key Management Personnel.

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Notes to the Financial Statements For the Year Ended 30 June 2023

16 Related Party Transactions

Other Related Parties of the Club

Other related parties include close family members of key management personnel and entities that are controlled or significantly influenced by those key management personnel or their close family members.

Transactions and Outstanding Balances with Related Parties

Transactions between related parties are on normal commercial terms and conditions and are no more favourable than those available to other parties unless otherwise stated. The following relationships and / or transactions occurred with related parties:

A related person of CEO, Mr. P. Boughton, is an employee of the Club and is paid in line with the Registered and Licensed Clubs Award and contracted rates.

17 Capital and Leasing Commitments

(a) **Capital expenditure commitments**

| | 2023 | 2022 |
|---|---------|---------|
| | \$ | \$ |
| Capital expenditure commitments contracted for: | | |
| Club equipment | 78,000 | 58,700 |
| Club renovations | 28,511 | 43,044 |
| Aston Motel renovations | | 75,729 |
| | 106,511 | 177,473 |

18 Lessor Commitments

In 2021, the Club had a lease agreement in place for the investment property at 44A Wooli Street, Yamba. In 2022, the previous tenants vacated the investment property. At 30 June 2022, a new lease agreement was yet to be signed. A new lease agreement was signed 2 September 2022.

| | - no later than 1 year | 40,040 | - |
|----|---------------------------------------|--------|--------|
| | - between 1 year and 5 years | 46,970 | |
| | Total minimum lease payments | 87,010 | |
| 19 | Auditors' Remuneration | | |
| | Cutcher & Neale Assurance Pty Limited | | |
| | - Audit of the financial statements | 19,750 | 19,750 |
| | - Accounting and other services | 10,900 | 2,225 |
| | | 30,650 | 21,975 |

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Compilation Report 30 June 2023

COMPILATION REPORT TO YAMBA BOWLING & RECREATION CLUB LTD

We have compiled the accompanying special purpose financial statements of Yamba Bowling & Recreation Club Ltd, which comprise the summary of trading operations. The specific purpose for which the special purpose financial statements have been prepared is to provide information relating to the performance of the Club that satisfies the information needs of the Directors.

The Responsibility of the Directors

The Directors are solely responsible for the information contained in the special purpose financial statements and have determined that the basis of accounting used in appropriate to meet their needs.

Our Responsibility

On the basis of the information provided by the Directors we have compiled the accompanying special purpose financial statements in accordance with the basis of accounting and APES 315 Compilation of Financial Information.

We have applied our expertise in accounting and financial reporting to compile these financial statements. We have complied with the relevant ethical requirements of APES 110 *Code of Ethics for Professional Accountants* (including Independence Standards).

Assurance Disclaimer

Since a compilation engagement is not an assurance engagement, we are not required to verify the reliability, accuracy or completeness of the information provided to us by the Directors to compile these financial statements. Accordingly, we do not express an audit opinion or a review conclusion on these financial statements.

The special purpose financial statements were compiled for the benefit of the directors. We do not accept responsibility for the contents of the special purpose financial statements.

Cutcher & Neale Assurance Pty Limited (An authorised audit company)

N. Nancarrow CA

Director

NEWCASTLE

22 August 2023

ABN 16 000 956 436 Summary of Trading Operations

| | 2023 \$ | 2022 \$ | 2021 \$ | 2020 \$ | 2019 \$ |
|-------------------------------|------------|------------|------------|------------|------------|
| Bar Sales | 2,091,254 | 1,851,056 | 1,929,567 | 1,671,764 | 2,129,409 |
| Bar Gross Profit | 1,374,534 | 1,134,875 | 1,154,071 | 983,357 | 1,257,613 |
| Bar Gross Profit % | 65.7% | 61.3% | 59.8% | 58.8% | 59.1% |
| Bar Expenses | 748,386 | 651,296 | 686,051 | 695,883 | 780,063 |
| Bar Net Profit | 626,148 | 483,579 | 468,020 | 287,474 | 477,550 |
| Catering Sales | 1,950,168 | 1,284,808 | 884,631 | - | - |
| Catering Gross Profit | 1,144,080 | 814,998 | 546,105 | - | - |
| Catering Gross Profit % | 58.7% | 63.4% | 61.7% | 0.0% | 0.0% |
| Catering Expenses | 1,225,800 | 875,468 | 577,363 | - | - |
| Catering Net Profit / (Loss) | (81,720) | (60,470) | (31,258) | - | - |
| Gaming Revenue | 4,807,930 | 4,360,821 | 4,671,422 | 3,550,687 | 4,540,918 |
| Gaming Expenses | 1,441,429 | 1,296,288 | 1,308,865 | 1,089,230 | 1,811,112 |
| Gaming Net Profit | 3,366,501 | 3,064,533 | 3,362,557 | 2,461,457 | 2,729,806 |
| Cost of Greens | 354,712 | 303,287 | 310,239 | 300,979 | 326,176 |
| Total Revenue | 11,415,756 | 9,361,960 | 10,208,272 | 7,161,287 | 8,603,981 |
| Employee Expenses | 3,809,755 | 3,220,182 | 3,138,783 | 2,304,795 | 2,236,675 |
| Depreciation | 1,010,808 | 1,073,368 | 1,049,818 | 1,091,008 | 1,097,121 |
| Net Profit | 1,916,746 | 1,158,330 | 2,278,311 | 489,169 | 1,163,158 |
| Net Profit % of Total Revenue | 16.8% | 12.4% | 22.3% | 6.8% | 13.5% |